

Medium-Term Management Plan (to 2027)

Action Plan to Increase Corporate Value



Medium-Term Management Plan (to 2027)

Our Medium-Term Management Plan (to 2027) is a detailed action plan for enhancing corporate value and the realization of sustainable growth. As part of this plan, we will look to strengthen our earnings foundations, implement management that is conscious of the cost of capital and share price in alignment with stock market expectations, and enhance our corporate governance in order to achieve these goals. In doing so, we will realize our "Innovate the future plan."

In executing our action plan, we will leverage our holding company structure and constantly review our business portfolio, seeking to reconcile the three perspectives of capital efficiency, business growth, and pursuing sustainability, and achieve the optimal balance between them, while increasing corporate value and realizing sustainable growth.



Action Plan to Increase Corporate Value (to FY2027)

Strengthen earnings foundations

Strategy: Create new businesses through investments for growth and the expansion of corporate alliances

Targets: (1) Business scale: 160.0 billion yen

(2) Strategic investment: 20.0 billion yen (Growth Business: 15.0 billion yen; Innovation Business: 5.0 billion yen)

Increase capital efficiency

Strategy: Reform management processes based on cost of capital

Target: Restructure investment flows, targeting ROE at the 10% level

Restructure the supply chain

Strategy: Implement supply chain management with a view to the circular economy

Target: Set KPIs; develop and operate a supply chain management system

Transform our corporate culture and redesign our human resources strategy

Strategy: Centralize operation of personnel strategies for the entire Group by introducing a talent management system

Target: Foster an organization and culture that generate comprehensive synergies between the Company and its people

Enhance governance

Strategy: Complete the transition to becoming a holding company and a company with an audit and supervisory committee

Target: Increase transparency in management decisions and strengthen sustainable management

Ensure stable returns to shareholders

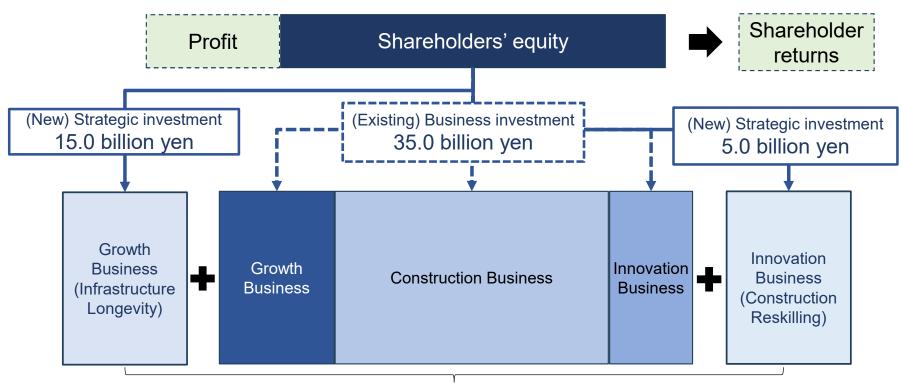
Strategy: Stable returns to shareholders based on DOE

Target: 4% or higher DOE



Strengthen earnings foundations

◆ By increasing the efficiency of invested capital across the entire Group, we will promote the expansion of business domains through strategic investment in order to build a next-generation business portfolio, while aiming to expand our business scale.



Business scale (sales): 160.0 billion yen



Increase capital efficiency

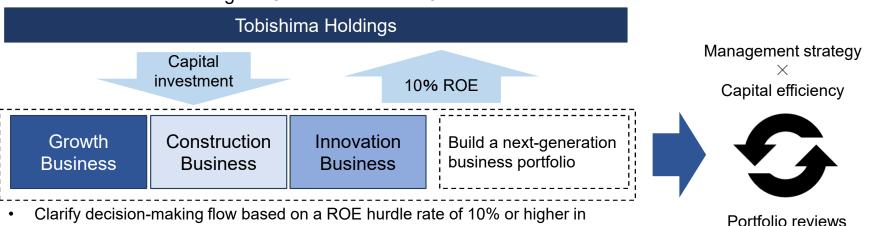
Implement management based on cost of capital

◆ The Company's cost of shareholders' equity: 6%–7% (Calculated based on interviews with institutional investors, etc.)

Target ROE: 10% (FY2027)

An equity spread of 3%-4% or higher

◆ Rebuild operational flows to enhance capital efficiency Rebuild capital structure of existing businesses taking into account business characteristics; evaluate new investments using a ROE hurdle rate of 10%



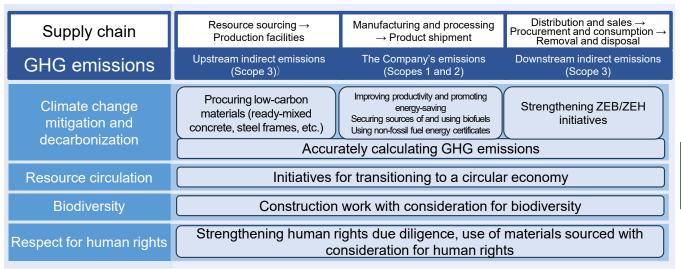
Review assets held = Reduce cross-shareholdings to zero

the investment decisions made by each business

TOBISHIMA HOLDINGS

Restructure the supply chain

- Promote further enhancement of sustainable management: Established a new Sustainability Promotion Department for central management of Group companies
- Supply chain management: Reinforce the PDCA cycle to increase the sustainability of our businesses, including with regard to ESG focus areas



- Supply chain management cycle

 STEP 1
 Ascertain issues

 STEP 2
 Formulate policies and establish frameworks

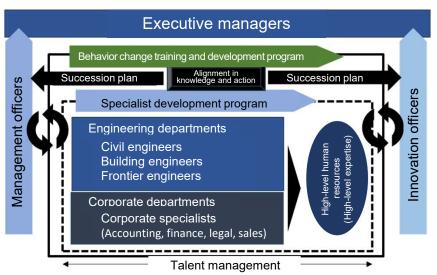
 STEP 3
 Formulate plans
- ◆ Strengthen initiatives for a circular economy with a view to enhancing infrastructure longevity
 - Effective use of existing structures (renewal)
 - Increased lifespan of structures
 - · Development of reusable construction materials
 - · Advance design technologies predicated on reuse of construction materials

Transform our corporate culture and redesign our human resources strategy



- Implement human capital management
 - Through integrated Groupwide implementation of personnel strategies, achieve sustainable growth for both the Group and employees, and maximize synergies
 - Increase diversity in hiring and stimulate human resource exchanges and assignment transfers within the Group to enable employees to build experience in a variety of business fields and departments as well as meet the career development needs of individuals
 - Implement talent management to enhance human resource value and ensure the sustainability of our corporate strategies





Developing human resources who demonstrate alignment in knowledge and action: Foster employees' ability not just to acquire knowledge but also to practically apply it in their activities and work



Strengthen Governance

The transition to a holding company structure also marks the Company's transition to adopting a structure with an audit and supervisory committee. The aim of this move is to enhance supervisory functions through the Audit and Supervisory Committee, which is composed of a majority of outside directors, and to increase transparency in the decision-making process.

Note: Transition to a holding company effective October 1, 2024

◆ Reorganization of the Board of Directors, transition to a company with an audit and supervisory committee



Aim to increase corporate value by ensuring that processes function effectively

- Strengthen investor and shareholder relations activities
 - Establish the IR Promotion Department and enhance information disclosure content (English language disclosure, etc.)
 - Hold financial results briefings (2 times/year) and investors meetings (10 times/year)



Ensure stable returns to shareholders

The return of profits to our shareholders is an important management priority. We aim to increase capital efficiency and enhance shareholder returns.

Note: In order to ensure the stable provision of shareholder returns, the Company has changed to a shareholder return policy that uses dividend on equity (DOE) as an indicator.

Basic Policy

Provide stable shareholder returns with a balanced approach that also considers investments for growth to increase corporate value and financial soundness

FY2023

Shareholders' equity 47.0 billion yen

2.9% DOE

Increase shareholders' equity by enhancing the revenue base

Maintain DOE at the 4% level

Realize stable shareholder dividends

FY2027

Shareholders' equity 55.0 billion yen

4.0% or higher DOE

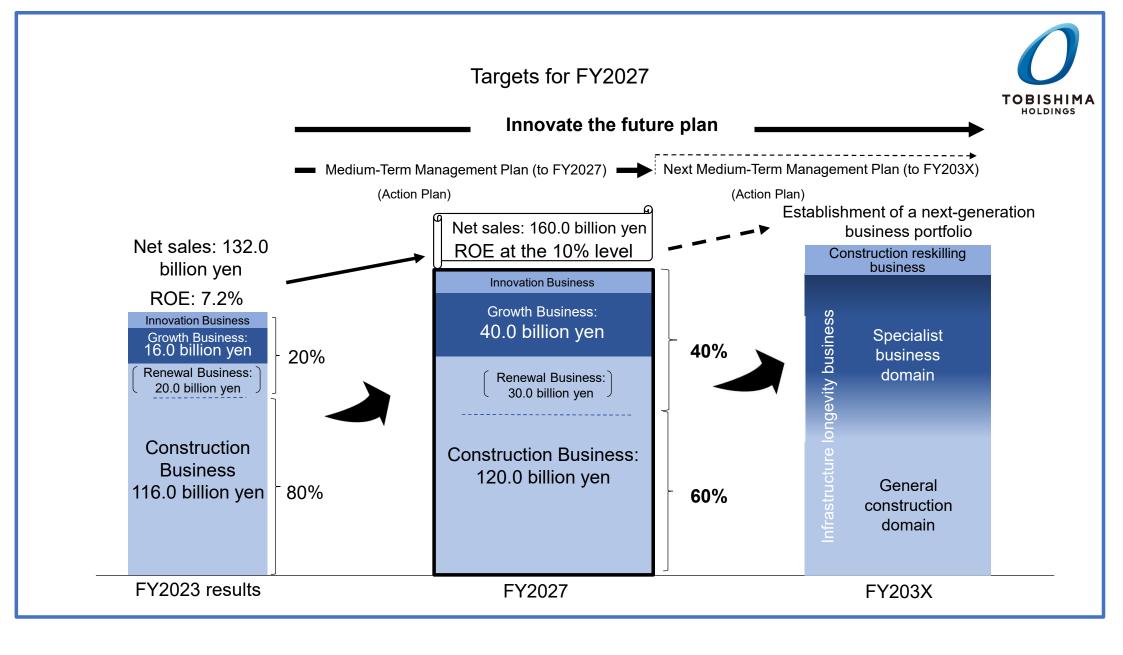
Key Performance Indicators and Targets



Key Performance Indicators (KPIs)

| | | | KPIs (FY2027) | | |
|--------------------------|--|------------------------|--|--|---|
| Enhanced corporate value | Strengthen earnings foundations | Short-term perspective | Reduce labor requirements in construction and production processes | Reduce total annual work hours | −8% compared with FY2023 |
| | | | Enhance established domains | Pursue corporate alliances | Business scale: 160.0 billion yen |
| | | Passing the baton | Build a next-generation business | | Strategic investment: 20.0 billion yen (three-year total) |
| | | | portfolio | Increase ratio of renovation projects in Construction Business | 40% or higher ratio among ongoing construction projects |
| | Increase capital efficiency | | Set and apply investment hurdle | Set investment hurdle rate for profit margin | 10% or higher ROE |
| | | | rate for profit margin | Review assets held | Reduce cross-shareholdings to zero |
| | Restructure the supply chain | | Climate change mitigation and decarbonization | Reduce GHG emissions | Scopes 1 and 2: -30% Scope 3: -18% (vs. FY2020) |
| | | | Respect for human rights | Implementation rate of human rights impact assessment within the Group | 100% |
| | | | Resource circulation | Support for the circular economy | Invest 0.5 billion yen in related technology development |
| | | | Supply chain management | Set and implement policy | Begin implementation |
| | Transform our corporate culture and redesign our | | Work engagement | Job satisfaction | Deviation score of 51% or higher |
| | | n resources strategy | Diversity and inclusion | Secure diverse talent | Diversity rate* of 30% or higher |
| | Increase standard of governance | | Enhance investor engagement | Investor meetings | 10 times/year |
| | Ensure stable returns to shareholders | | Switch return m | 4% or higher DOE | |

^{*} Representation of women, mid-career hires and foreign nationals among employees



Numerical Plan



| (Billions of yen) | | 2024 | 2025 | 2026 | 2027 |
|-------------------|-----------------------|---------|---------|---------|---------|
| Net Sales | | 1,350 | 1,380 | 1,400 | 1,600 |
| | Construction Business | 1,160 | 1,160 | 1,160 | 1,200 |
| | Growth Business | 190 | 210 | 220 | 370 |
| | Innovation Business | 0 | 10 | 20 | 30 |
| Oper | rating profit | 4.1% 55 | 4.3% 60 | 4.9% 69 | 6.0% 96 |
| | Construction Business | 43 | 42 | 46 | 50 |
| | Growth Business | 12 | 15 | 18 | 38 |
| | Innovation Business | 0 | 3 | 5 | 8 |
| Ordir | nary profit | 3.6% 49 | 3.6% 50 | 4.1% 57 | 5.1% 81 |
| | Construction Business | 39 | 40 | 42 | 44 |
| | Growth Business | 10 | 9 | 12 | 30 |
| | Innovation Business | 0 | 1 | 3 | 7 |
| Profi | t | 31 | 32 | 39 | 55 |
| | Construction Business | 25 | 25 | 27 | 29 |
| | Growth Business | 6 | 6 | 8 | 20 |
| | Innovation Business | 0 | 1 | 4 | 6 |
| ROE | | 6.3% | 6.2% | 7.3% | 10.0% |